



MCQUILLING PARTNERS, LLC

Dedicated to Excellence

MCQUILLING PARTNERS, LLC

OCEAN HOUSE • 1035 STEWART AVENUE
GARDEN CITY, NY 11530

T: +1.516.227.5700
F: +1.516.745.6198



www.mcquilling.com

NEW YORK • SINGAPORE • ATHENS • DUBAI • HOUSTON • LIMA • MEXICO CITY • MUMBAI • RIO DE JANEIRO

WHO WE ARE



McQuilling Partners is a privately-owned marine services company that provides transportation services to clients in the shipping, commodity and financial services industries. The company was founded in 1972 with a vision of service and commitment to the maritime industry. Since 2004, we have expanded our global presence to 10 offices and 160+ employees to meet the growing demand of our clients.

McQuilling has a long history of service and commitment to the maritime industry. Our vision is to be recognized as a world-class firm by our clients, competitors and stakeholders. Our achievements are a result of conducting our business to these guiding principles:

- *Consistently delivering professional, reliable and personal services to our clients*
- *Working together as a committed team for our client's benefit in providing these services*
- *Operating to the highest ethical standard*

Looking ahead, our aim is to continuously adapt to the rapidly changing environment and uphold our promise to work diligently and deliver services that always meet or exceed expectations.

SELECTED AND TRUSTED WORLDWIDE

SERVICES PROVIDED

CHARTERING

The Chartering Group represents an extensive collection of experience and international backgrounds. On average, our brokers have well over ten years of commercial experience and many over twenty. We regularly communicate with our chartering clientele and are closely aligned with the international tanker owning community.

Areas of expertise include: Spot and Period Chartering, Crude and Residual Fuels Transport, Clean Petroleum Products Transport, Offshore Services, Dry Bulk Transport, Chemicals Transport, Commodities.

NEWBUILDING, SALE & PURCHASE and PROJECTS

The Newbuilding, Sale & Purchase and Projects Group consists of several core members with additional resources provided by senior members of the company. We offer expertise across a broad range of areas such as: Sale & Purchase of marine assets, including newbuilding, resale, and demolition candidates.

MARINE TRANSPORT ADVISORY

McQuilling Services, LLC is a business consulting enterprise focused on marine transportation previously and currently engaged by a wide range of US and international oil companies, shipowners and financial investment professionals. The primary focus of McQuilling Services is to identify and convey solutions to the commercial and logistical challenges of our clients related to the global seaborne transportation of goods.

MCQ DIGITAL

McQuilling Digital has been actively providing customized data services and access to McQuilling owned and curated data sets since 2018.

OPERATIONS AND ADMINISTRATION

Experienced McQuilling operations and support staff are involved in all aspects of voyage execution and post-contract activities. Our proprietary information technology system allows for the creation and maintenance of "virtual" voyage files, which allows our operations personnel to provide clients 24/7 support. We also provide demurrage claims management as part of our comprehensive post-fixture support for clients. Our aim is to assist in the presentation and settlement of claims in a timely manner, keeping in mind applicable time bars and key dates.

FREIGHT FORWARD AGREEMENTS

Through our affiliation with Ocean Solutions, we actively participate in the wet tanker derivatives market (FFAs) to provide shipping companies, charterers and derivatives traders a single point of access for all their financing, chartering and risk management requirements.

CRUDE OIL BROKERAGE

Our sister company Link Crude Resources provides physical and financial futures broking for US domestic and Canadian crude oils.

ENVISION MARINE SERVICES

Envision Marine Services has been actively providing disposal solutions for MARPOL Annex 1 waste from clean and dirty tankers, de-bunkerings and off-spec cargo products in the US Gulf since 2013.

RENEWABLES

The Renewables Group is focused on developing products, services and solutions to the US offshore wind marine supply chain.

GLOBAL PERSPECTIVE

REGIONAL FOCUS

NEW YORK

Ocean House
1035 Stewart Avenue
Garden City, NY 11530
T: +1 516 227 5700
Chartering.us@mcquilling.com

SINGAPORE

8 Temasek Boulevard
#21-02 Suntec Tower 3
Singapore 038988
T: +65 6324 3666
Crude.sg@mcquilling.com

ATHENS

76, Vouliagmenis Avenue,
Hellinikon, Athens
Greece 16777
T. +30 210 355 5350,
chems@mcquilling.gr

LIMA

Avenida La Encalada No.1388
Oficina 804. Polo Hunt I
Santiago de Surco
Lim 33, Peru
T: +511.399.1545
mcq.latam@mcquilling.com

DUBAI

Unit No. 3501 & 3502, Floor 35
Jumeirah Lakes Towers, Tower X2
Dubai, United Arab Emirates
T: +971.443.12.413
chartering.dxb@mcquilling.com

MEXICO CITY

Laguna de Terminos No. 221
Office A901
Col. Granada, Del. Miguel Hidalgo
C.P. 11520, Mexico City
Mexico
T. +52 55 5395 1990
mcqpd.mx@mcquilling.com

BRAZIL

Av. Presidente Wilson 231
9th Floor, Downtown
Rio de Janeiro, RJ
20031-021
Brasil
T. +55 21 3178 3344
mcq.br@mcquilling.com

MUMBAI

C-203, Kailas Business Park
Veer Savarkar Marg
Park Site, Vikhroli (West)
Mumbai, India 400059
T. +91 22 6697 8888
Chartering.in@mcquilling.com

HOUSTON

Mariner House
3310 Travis Street
Suite 200
Houston, Texas 77006
T: +1.713.333.4850
Chartering.us@mcquilling.com

MADRID

C/ Fuencarrl 123, 8ªA
28010, Madrid. España
chartering.esp@mcquilling.com